



“Profitability in Motion: The Economics of Modern Dairying”

Wednesday, October 29, 2025

7:00 AM – 8:15 AM ARPAS Exams

- Proctored by Stacy Tsang

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Access Code:
CAARPAS2025

8:30 AM – 8:45 AM Introduction and Welcome

- Victor Lopes, PAS

8:45 AM – 9:00 AM 1 Scholarship (15 min)

9:00 AM – 10:00 AM Speaker (45-50 min speaking 10 min Q&A)

- Phil Plourd, Head of Insights, Ever.AG – “Ongoing Evolution: Dairy Markets in 2025 and Beyond”

10:00 AM – 10:30 AM 2 Scholarships (30 min)

10:30 AM – 10:35 AM 5 min bio break

10:35 AM – 12:05 PM 2 Panelists ***“Meat the Opportunity: Beef on Dairy Insights”*** (45 min each)

- Brad Johnson, Ph.D., Professor, Texas Tech University, Dept. of Animal & Food Sciences – “Impact of Genetics, Nutrition, and Management on Cattle Growth and Body Composition”
- Tony Lopes, Operations Team Leader, Tony L. Lopes Dairy L.P. & Owner, Precision Genetic Solutions, LLC. – “Economics of Using Sexed and Beef Semen as Tools for Growth and Profitability”

12:05 pm – 1:00 PM Lunch

1:30 PM – 2:15 PM 1 Panelist ***“Meat the Opportunity: Beef on Dairy Insights”*** (45 min)

- Ty Lawrence, Ph.D., Professor of Animal Science & Director of the BCRC, West Texas A&M University – “Liver Abscess: Etiology and Model Development”

2:15 PM – 2:30 PM Q & A for ***“Meat the Opportunity: Beef on Dairy Insights”*** Panel (20-30 min)

2:30 PM – 3:30 PM speaker (45-50 min speaking 10 min Q&A)

- Anja Raudabaugh, CEO, Western United Dairymen – “Carbon Credits Uncovered: What They Mean for California Dairies”

3:30 PM – 3:40 PM 10 min bio break

3:40 PM – 4:40 PM Speaker (45-50 min speaking 10 min Q&A)

- Mike Overton, DVM, MPVM, Global Dairy Platform Lead, Precision Animal Health, Zoetis – “A Look Back at California Dairies → Economic and Management Considerations Following HPAI”

4:40 PM – 5:40 PM ARPAS Business Mtg

5:45 – 7:00 PM Intellectual Discussion Hour

Thursday, October 30, 2025

8:15 AM – 8:30 AM 1 Scholarship (15 min)

8:30 AM – 9:30 AM 1 Speaker (45-50 min speaking 10 min Q&A)

- Luis Peña-Lévano, Ph.D., Assistant Professor, Dairy Cattle Production, Health & Management Economics, UC Davis School of Vet Med – “Economics of Automated Milking Systems”

9:30 AM – 9:45 AM 15 min Bio Break

9:45 AM – 10:45 AM Speaker (45-50 min speaking 10 min Q&A)

- Greg Bethard, Ph.D., CEO, High Plains Ponderosa Dairy, KS – “An Outsiders Perspective on California Dairies: Opportunities to Lower Breakeven Price”

10:45 AM – 11:45 PM Speaker (45-50 min speaking 10 min Q&A)

- Gary Sipiorsky, Gary Sipiorsky Consulting, LLC. – “Key Elements for Success: Basic dairy financial understanding and issues along with balance sheets, income statements and benchmarks”

12:00 PM Adjourn